## PURCHASING

# 1966 EDITORIAL INDEX

A complete listing of Purchasing Magazine's 1966 feature articles covering the following topics:

COST REDUCTION, VALUE ANALYSIS,
STANDARDIZATION, PURCHASING RESEARCH

ECONOMIC FACTORS IN PURCHASING

FORMS, PROCEDURES, OFFICE EQUIPMENT, AUTOMATION, ADMINISTRATION

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### A message to our readers

his index lists over 500 authoritative articles, in addition to regular features, on every important purchasing subject. This is equal to at least a dozen textbooks—written by editors with many years of practical purchasing experience.

All this material was written with just one basic purpose in mind—to help industrial purchasing agents in their constant struggle to reduce costs and improve value—in short, to help them do a better buying job.

This kind of easy-to-read material, presented in each issue by purchasing experts on every important phase of industrial procurement, would be difficult, perhaps impossible, to duplicate elsewhere.

We are proud to have had the opportunity of presenting this material to you in 1966, and we shall continue to do the very best job of which we are capable in 1967.

Ellsworth Brown

Mours.

Vice President and Publisher

#### **PURCHASING**

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